# Pricing and fees

Applicable no sooner than 24 June 2024





# Summary

### Offers

Self-Employed	3
SMEs, Teams & Associations	10
Company Creators	18
Cards	26

Special operations	

30

Offers

# Self-Employed



	Basic	Smart	Premium
	€9 /month	€19 /month	€39 /month
	paid yearly (excl. VAT)	paid yearly (excl. VAT)	paid yearly (excl. VAT)
Dusiassa Assaut & Osuda	OR €11 /month	OR €23 /month	OR €45 /month
Business Account & Cards	paid monthly (excl. VAT)	paid monthly (excl. VAT)	paid monthly (excl. VAT)
Accounts			
Create sub-accounts, each with their own IBANs, to separate your budgets, activities, taxes etc.	1	2	5
Physical cards	x1*	x1	x1
Customize your business Mastercards in real time: One Card (included in your plan), Plus Card or Metal X Card.	*		*
Virtual cards			
Make online payments with virtual cards and use them in-store with Apple Pay and Google Pay.	€2/month per card	Unlimited*	Unlimited*
SEPA transfers & direct debits			
Manage transfers & direct debits in the Qonto app. Transactions beyond those included in the plans will be billed at €0.40 per transfer.	30/month	60/month	100/month
Instant outgoing SEPA transfers			
The funds in your beneficiary's account within 10 seconds. Available with all transfers. Transfers beyond those included in the plans will be billed at €0.40 per transfer.	$\checkmark$	$\checkmark$	$\checkmark$
Incoming SWIFT transfers			
Receive international payments directly into your Qonto account.	€5 excl. VAT/transfer	€5 excl. VAT/transfer	€5 excl. VAT/transfer
Outgoing international transfers - standard currencies	0.8%/transfer	0.8%/transfer	0.56%/transfer
Make international payments in USD**, GBP, CHF, directly from your Qonto app.	(€5 min. excl. VAT)	(€5 min. excl. VAT)	(€5 min. excl. VAT)
Outgoing international transfers	1 00/ /	1.00/ /1	
<ul> <li>non-standard currencies</li> <li>Make international payments in other available currencies, directly from your Qonto app.</li> </ul>	<b>1.8%/transfer</b> (€5 min. excl. VAT)	<b>1.8%/transfer</b> (€5 min. excl. VAT)	<b>1.56%/transfer</b> (€5 min. excl. VAT)
Cashed checks (France only)			
Checks beyond those included in the plan will be billed at €2/check.	0	2/month	5/month

Premium

OR

€45 /month

#### **Business Account & Cards**

#### **Bulk transfers**

Combine volume transfers to make up to 400 payments at once.

#### **Accounts Receivable**

#### Create & customize quotes and invoices

Create and send invoices in less than a minute thanks to pre-saved data of your customers and your catalogue of products/services; you can also convert your approved quotes directly into invoices.

#### Send, remind & track automatically

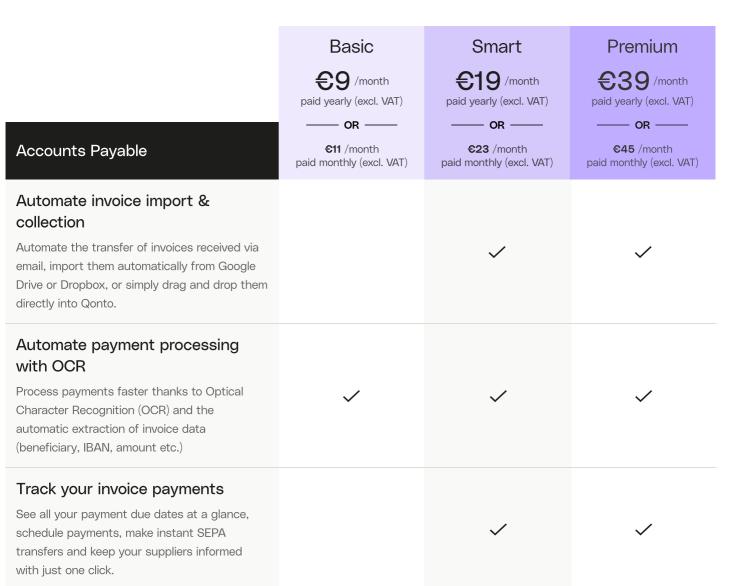
Share your quotes/invoices via email and automate the monitoring of your incoming payments. Easily send reminders and receive real-time notifications for every payment.

#### Invoice compliance & archiving

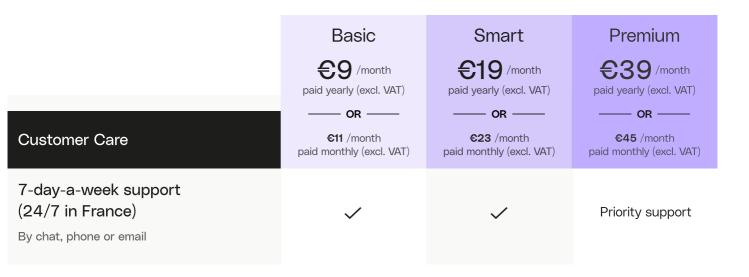
Simplify your admin with automated invoice numbering; cancel part or all of an invoice thanks to credit notes; automatically sync client invoices with the right transactions as soon as they're paid.







Bookkeeping & Reporting Accountant access Simplify your accounting by granting dedicated read-only access to your accountant.	Basic egg /month paid yearly (excl. VAT) or eff /month paid monthly (excl. VAT)	Smart £19 /month paid yearly (excl. VAT) OR £23 /month paid monthly (excl. VAT)	Premium Caracteria Construction Caracteria Construction Construction Construction Caracteria Construction Construction Construction Construction Construction Con
<b>Digitized receipts</b> Upload your receipts to the app; we'll match them automatically to the right transactions so they're digitized & legally compliant.	Digitized	Digitized & Certified	Digitized & Certified
<b>Receipts forward</b> Forward your receipts to Qonto by email and we'll match them automatically to the right transactions.		~	$\checkmark$
<b>Custom labels</b> Automate your accounting by adding labels to your transactions (such as client code, country, team names, projects etc.).		$\checkmark$	$\checkmark$
Supplier management Categorize your suppliers and automatically add a specific VAT rate.		$\checkmark$	$\checkmark$
Dashboard Precise cash flow insights thanks to indicator charts and real-time inflow/outflow tracking. Access customizable filters with the advanced dashboard.	~	Advanced	Advanced
API integrations Connect Qonto to your favorite tools and software to automate repetitive manual tasks.	50+	80+	80+
EBICS connexions (France only) Set up an EBICS connexion between Qonto and your preferred tool to manage banking, accounting or payment data all in one place.		JeDéclare	JeDéclare



	Basic	Smart	Premium
	€9 /month paid yearly (excl. VAT)	<b>€19</b> /month paid yearly (excl. VAT)	€39 /month paid yearly (excl. VAT)
Included in all plans	● OR	← OR ← €23 /month paid monthly (excl. VAT)	OR —— €45 /month paid monthly (excl. VAT)
Unlimited account statements Unlimited transaction history and account statements that let you track business expenses across any time period.	~	~	~
Real-time notifications Stay up to date with your expenses by receiving real-time notifications on your phone or by email after each transaction.	~	$\checkmark$	~
<b>Country-specific IBANs</b> Fully localize your business account with a French, Italian, German or Spanish IBAN.	$\checkmark$	$\checkmark$	$\checkmark$

Offers

# SMEs, Teams & Associations



	Essential	Business	Enterprise
	€29 /month	€99 /month	€249 /month
	paid yearly (excl. VAT)	paid yearly (excl. VAT)	paid yearly (excl. VAT)
	OR	OR	OR
Business Account & Cards	€34 /month paid monthly (excl. VAT)	€119 /month paid monthly (excl. VAT)	<b>€299</b> /month paid monthly (excl. VAT)
Accounts			
Create sub-accounts, each with their own IBANs, to separate your budgets, activities, taxes etc.	5	10	25
Physical cards	v2	x10	¥20
Customize your business Mastercards in real time: One Card (included in your plan), Plus Card or Metal X Card.			
Virtual cards			
Make online payments with virtual cards and use them in-store with Apple Pay and Google Pay.	Unlimited*	Unlimited*	Unlimited*
Instant Cards		_	_
Ideal for one-off, non-recurrent purchases, create temporary virtual cards in a few clicks.		$\checkmark$	$\checkmark$
SEPA transfers & direct debits			
Manage transfers & direct debits in the Qonto app. Transactions beyond those included in the plans will be billed at €0.25 per transfer.	100/month	500/month	1,000/month
Instant outgoing SEPA transfers			
The funds in your beneficiary's account within 10 seconds. Available with all transfers. Transfers beyond those included in the plans will be billed at €0.25 per transfer.	$\checkmark$	$\checkmark$	$\checkmark$
Incoming SWIFT transfers			
Receive international payments directly into your Qonto account.	€5 excl. VAT/transfer	€5 excl. VAT/transfer	€5 excl. VAT/transfer
Outgoing international transfers	0 56% /horse fair	0.56%///	O E COV /two - Form
<ul> <li>standard currencies</li> <li>Make international payments in USD**, GBP, CHF, directly from your Qonto app.</li> </ul>	0.56%/transfer (€5 min. excl. VAT)	0.56%/transfer (€5 min. excl. VAT)	0.56%/transfer (€5 min. excl. VAT)
Outgoing international transfers	1.56%/transfer	1.56%/transfer	1.56%/transfer
<ul> <li>non-standard currencies</li> <li>Make international payments in other available currencies, directly from your Qonto app.</li> </ul>	(€5 min. excl. VAT)	(€5 min. excl. VAT)	(€5 min. excl. VAT)

	Essential	Business	Enterprise
Business Account & Cards	€29 /month paid yearly (excl. VAT) —— OR —— €34 /month paid monthly (excl. VAT)	€99 /month paid yearly (excl. VAT) —— OR —— €119 /month paid monthly (excl. VAT)	€249 /month paid yearly (excl. VAT)
Cashed checks (France only) Checks beyond those included in the plan will be billed at €2/check.	3/month	10/month	15/month
Accounts Payable			
Automate invoice import & collection Automate the transfer of invoices received via email, import them automatically from Google Drive or Dropbox, or simply drag and drop them directly into Qonto.	~	~	~
Automate payment processing with OCR Process payments faster thanks to Optical Character Recognition (OCR) and the automatic extraction of invoice data (beneficiary, IBAN, amount etc.)	~	~	~
<b>Track your invoice payments</b> See all your payment due dates at a glance, schedule payments, make instant SEPA transfers and keep your suppliers informed with just one click.	~	~	$\checkmark$

#### Essential



€34 /month paid monthly (excl. VAT)

€99 /month paid yearly (excl. VAT)

Business

€119 /month paid monthly (excl. VAT)

— OR ——



€299 /month paid monthly (excl. VAT)

#### Accounts Receivable

## Create & customize quotes and invoices

Create and send invoices in less than a minute thanks to pre-saved data of your customers and your catalogue of products/services; you can also convert your approved quotes directly into invoices.

## Send, remind & track automatically

Share your quotes/invoices via email and automate the monitoring of your incoming payments. Easily send reminders and receive real-time notifications for every payment.

#### Invoice compliance & archiving

Simplify your admin with automated invoice numbering; cancel part or all of an invoice thanks to credit notes; automatically sync client invoices with the right transactions as soon as they're paid.

	<b>_</b>		
	Essential	Business	Enterprise
	€29 /month paid yearly (excl. VAT) —— OR ——	€999 /month paid yearly (excl. VAT) —— OR ——	€249 /month paid yearly (excl. VAT) OR
Expense & Spend Management	€34 /month paid monthly (excl. VAT)	€119 /month paid monthly (excl. VAT)	€299 /month paid monthly (excl. VAT)
Team access Delegate tasks by granting access to your team. Users beyond those included in the plan will be billed at €5 per month per user.	2 users	10 users	30 users
<b>NEW</b> <b>Spending categories</b> Authorize your team's card expenses only for specific spending categories (food, transport, equipment, stationery).	~	~	~
Custom permissions & Manager role Customize managers' permissions for spend independence that you control.		$\checkmark$	$\checkmark$
Card & transfer request approval Approve your team's card and transfer requests in one click.		~	$\checkmark$
<b>NEW</b> <b>Expense report</b> Keep all your expense requests in one platform, track and approve in a click for faster reimbursements.		$\checkmark$	$\checkmark$
<b>NEW</b> <b>Team budgets</b> Set budgets for each team by creating dedicated accounts to promote autonomy and keep control.		$\checkmark$	$\checkmark$
Bulk transfers Combine volume transfers such as salaries or invoices to make up to 400 payments at once	$\checkmark$	~	$\checkmark$

	_	_	
	Essential	Business	Enterprise
	€29 /month paid yearly (excl. VAT)	€999 /month paid yearly (excl. VAT)	€249 /month paid yearly (excl. VAT)
	OR	OR	
Bookkeeping & Reporting	€34 /month paid monthly (excl. VAT)	€119 /month paid monthly (excl. VAT)	€299 /month paid monthly (excl. VAT)
Accountant access Simplify your accounting by granting dedicated	~	~	$\checkmark$
read-only access to your accountant.			
Digitized & Certified receipts Upload your receipts to the app; we'll match	$\checkmark$	$\checkmark$	$\checkmark$
them automatically to the right transactions so they're digitized & legally compliant.			
Receipts forward			
Forward your receipts to Qonto by email and we'll match them automatically to the right transactions.	$\checkmark$	$\checkmark$	~
Custom labels			
Automate your accounting by adding labels to your transactions (such as client code, country, team names, projects etc.).	$\checkmark$	$\checkmark$	$\checkmark$
Supplier management			
Categorize your suppliers and automatically add a specific VAT rate.	$\checkmark$	$\checkmark$	$\checkmark$
Dashboard			
Precise cash flow insights thanks to indicator charts and real-time inflow/outflow tracking. Access customizable filters with the advanced dashboard.	$\checkmark$	Advanced	Advanced
API integrations			
Connect Qonto to your favorite tools and software to automate repetitive manual tasks.	80+	80+	80+
EBICS connexions (France only)		JeDéclare	JeDéclare
Set up an EBICS connexion between Qonto and your preferred tool to manage banking, accounting or payment data all in one place.	JeDéclare	+ 1 ERP/TMS connexion	+ 3 ERP/TMS connexions

Customer Care	Essential €29 /month paid yearly (excl. VAT) OR €34 /month paid monthly (excl. VAT)	Business e99 /month paid yearly (excl. VAT) or e119 /month paid monthly (excl. VAT)	Enterprise €249 /month paid yearly (excl. VAT) OR €299 /month paid monthly (excl. VAT)
7-day-a-week support (24/7 in France) By chat, phone or email	$\checkmark$	Priority support	Priority support
Key Account Manager Your own dedicated personal advisor to set you up for success from Day 1.		$\checkmark$	$\checkmark$

Customer Care	Essential €29 /month paid yearly (excl. VAT) OR €34 /month paid monthly (excl. VAT)	Business egg9 /month paid yearly (excl. VAT) or ettig /month paid monthly (excl. VAT)	Enterprise €249 /month paid yearly (excl. VAT) OR €299 /month paid monthly (excl. VAT)
Unlimited account statements Unlimited transaction history and account statements that let you track business expenses across any time period.	~	~	~
Real-time notifications Stay up to date with your expenses by receiving real-time notifications on your phone or by email after each transaction.	~	~	~
<b>Country-specific IBANs</b> Fully localize your business account with a French, Italian, German or Spanish IBAN.	$\checkmark$	~	~

Offers

# Company Creators



### Major savings with our annual creator packs

Includes capital deposit. Annual creator packs available in France and Spain.

Pricing referenced below applies to companies created in France.



Basic Pack €169 for Year 1 (excl. VAT)\*

**€201** - save €32

Pack includes capital deposit fee:

- French and Spanish legal forms
- Deposit in cash or in kind
- ✓ No deposit limit
- Fast: get your deposit certificate within 72h
- Your own dedicated personal advisors to guide you from Day 1





#### Pack includes capital deposit fee:

- ✓ French and Spanish legal forms
- $\checkmark$  Deposit in cash or in kind
- No deposit limit
- Fast: get your deposit certificate within 72h
- Your own dedicated personal advisors to guide you from Day 1



- Deposit in cash or in kind
- ✓ No deposit limit
- Fast: get your deposit certificate within 72h
- Your own dedicated personal advisors to guide you from Day 1

### Monthly plans with no commitment

Make your capital deposit in one payment. Then pay monthly for the plan that fits your business.

Basic

E11 excl. VAT/month

+ €69 capital deposit fee

Smart

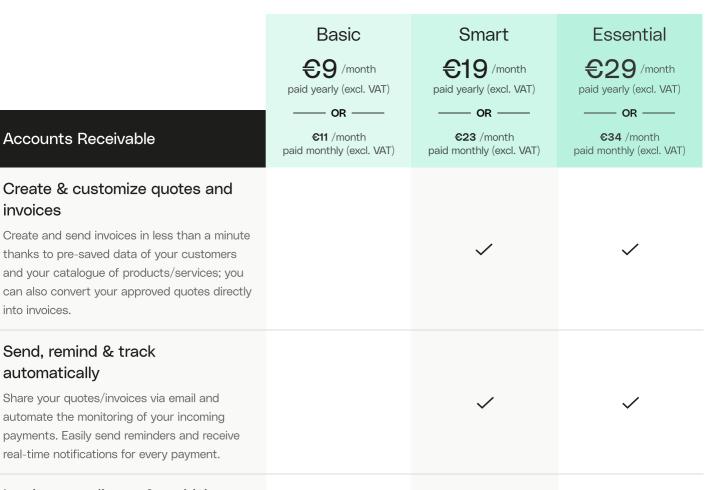
€23 excl. VAT/month

+ €69 capital deposit fee

Essentia	al
€35	excl. VAT/month

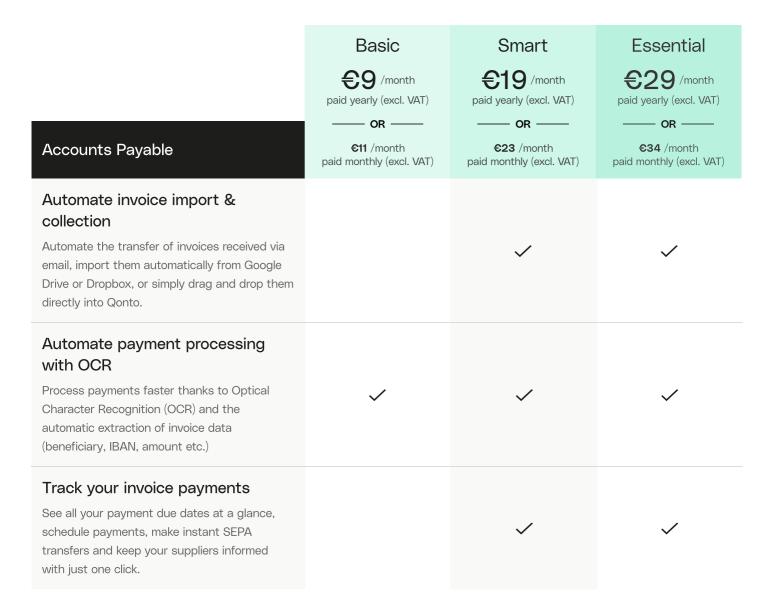
+	€69	capital	deposit	fee

	Basic	Smart	Essential
	eid yearly (excl. VAT)	e19 /month paid yearly (excl. VAT)	€29 /month paid yearly (excl. VAT)
Business Account & Cards	€11 /month paid monthly (excl. VAT)	€23 /month paid monthly (excl. VAT)	€34 /month paid monthly (excl. VAT)
Accounts Create sub-accounts, each with their own IBANs, to separate your budgets, activities, taxes etc.	1	2	5
<b>Physical cards</b> Customize your business Mastercards in real time: One Card (included in your plan), Plus Card or Metal X Card.	x1 Consec	X1 Safet	X2 COARD
<b>Virtual cards</b> Make online payments with virtual cards and use them in-store with Apple Pay and Google Pay.	€2/month per card	Unlimited*	Unlimited*
SEPA transfers & direct debits Manage transfers & direct debits in the Qonto app. Transactions beyond those included in the plans will be billed at $\in$ 0.40 per transfer.	30/month	60/month	100/month
Instant outgoing SEPA transfers The funds in your beneficiary's account within 10 seconds. Available with all transfers. Transfers beyond those included in the plans will be billed at €0.40 per transfer.	~	~	$\checkmark$
Incoming SWIFT transfers Receive international payments directly into your Qonto account.	€5 excl. VAT/transfer	€5 excl. VAT/transfer	€5 excl. VAT/transfer
Outgoing international transfers - standard currencies Make international payments in USD**, GBP, CHF, directly from your Qonto app.	<b>0.8%/transfer</b> (€5 min. excl. VAT)	<b>0.8%/transfer</b> (€5 min. excl. VAT)	0.56%/transfer (€5 min. excl. VAT)
Outgoing international transfers - non-standard currencies Make international payments in other available currencies, directly from your Qonto app.	<b>1.8%/transfer</b> (€5 min. excl. VAT)	<b>1.8%/transfer</b> (€5 min. excl. VAT)	<b>1.56%/transfer</b> (€5 min. excl. VAT)
Cashed checks (France only) Checks beyond those included in the plan will be charged at €2/check.	0	2/month	3/month



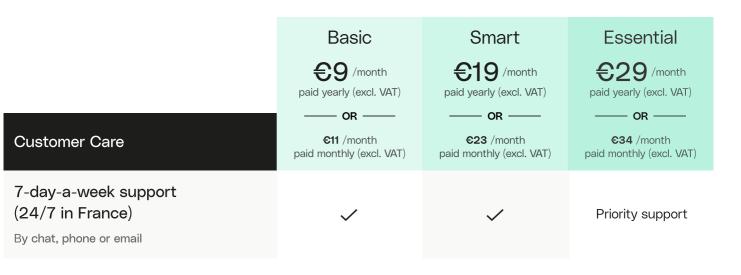
#### Invoice compliance & archiving

Simplify your admin with automated invoice numbering; cancel part or all of an invoice thanks to credit notes; automatically sync client invoices with the right transactions as soon as they're paid.



22

Bookkeeping & Reporting	Basic egg /month paid yearly (excl. VAT) or ent paid monthly (excl. VAT)	Smart €19 /month paid yearly (excl. VAT) OR €23 /month paid monthly (excl. VAT)	Essential €29 /month paid yearly (excl. VAT) OR €34 /month paid monthly (excl. VAT)
Accountant access Simplify your accounting by granting dedicated read-only access to your accountant.		$\checkmark$	~
<b>Digitized receipts</b> Upload your receipts to the app; we'll match them automatically to the right transactions so they're digitized & legally compliant.	Digitized	Digitized & Certified	Digitized & Certified
<b>Receipts forward</b> Forward your receipts to Qonto by email and we'll match them automatically to the right transactions.		$\checkmark$	$\checkmark$
<b>Custom labels</b> Automate your accounting by adding labels to your transactions (such as client code, country, team names, projects etc.).		$\checkmark$	$\checkmark$
Supplier management Categorize your suppliers and automatically add a specific VAT rate.		$\checkmark$	$\checkmark$
Dashboard Precise cash flow insights thanks to indicator charts and real-time inflow/outflow tracking. Access customizable filters with the advanced dashboard.	$\checkmark$	Advanced	Advanced
<b>API integrations</b> Connect Qonto to your favorite tools and software to automate repetitive manual tasks.	50+	80+	80+
EBICS connexions (France only) Set up an EBICS connexion between Qonto and your preferred tool to manage banking, accounting or payment data all in one place.		JeDéclare	JeDéclare



Included in all plans	Basic egg /month paid yearly (excl. VAT) or eff /month paid monthly (excl. VAT)	Smart €19 /month paid yearly (excl. VAT) OR €23 /month paid monthly (excl. VAT)	Essential E29 /month paid yearly (excl. VAT) OR E34 /month paid monthly (excl. VAT)
Unlimited account statements Unlimited transaction history and account statements that let you track business expenses across any time period.	$\checkmark$	$\checkmark$	$\checkmark$
Real-time notifications Stay up to date with your expenses by receiving real-time notifications on your phone or by email after each transaction.	~	~	$\checkmark$
<b>Country-specific IBANs</b> Fully localize your business account with a French, Italian, German or Spanish IBAN.	$\checkmark$	$\checkmark$	$\checkmark$

Payment methods





Cards	One	Plus	X Metal
Monthly fee For cards not included in the subscription	€5 (excl. VAT)	€8 (excl. VAT)	€20 (excl. VAT)
<b>Card payment limits</b> Per calendar month	€20,000	€40,000	€200,000
<b>ATM withdrawal limits</b> Per calendar month	€1,000	€2,000	€3,000
<b>ATM withdrawal limits</b> Per day	€500	€1,000	€2,000
ATM withdrawals included Then €2 excl. VAT per withdrawal*	0	5/month	Unlimited
Foreign exchange commission on non-euro card payments Per transaction	2%	1%	Free
<b>Personal assistant</b> A concierge who answers your requests 7 days a week			$\checkmark$
Additional card printing and delivery fee	€6 (excl. VAT)	€6 (excl. VAT)	€6 (excl. VAT)
Insurance coverage	Fraudulent payments	Advanced coverage	Premium coverage
Airport lounge access			$\checkmark$

Travel insurance	One	Plus	X Metal
Trip cancellation coverage	Not included	Not included	€5,000 per year
Flight and train delays	Not included	<b>€800</b> per delay	€800 per delay
Luggage & personal belongings (theft, loss, damage)	Not included	<b>€1,000</b> per incident	<b>€1,000</b> per incident
Rented vehicle damage cover	Not included	Not included	€5,000 per year
Travel medical expenses			
Medical expenses abroad	Not included	€155,000 per year, per person & per incident	€155,000 per year, per person & per incident
Assistance and repatriation	Not included	Included	Included
Visit to a close relative in case of hospitalization	Not included	€3,250 per hospitalization	€3,250 per hospitalization

Purchase protection	One	Plus	X Metal
Purchase coverage (in case of damage or theft)	Not included	<b>€2,500</b> per year, €1,250 max./item (valid 365 days max. after purchase)	<b>€2,500</b> per year, €1,250 max./item (valid 365 days max. after purchase)
Mobile phone purchase coverage	Not included	Not included	$\checkmark$
Online fraud protection			
Fraudulent use of card	<b>€1,500</b> per year	€3,000 per year	<b>€3,000</b> per year
Phishing	Not included	<b>€1,000</b> per year	<b>€1,000</b> per year
Design			
Material	Recycled plastic	Recycled plastic	Metal
Color	1	3 options	1
Card details	Printed	Embossed or printed	Laser-engraved

## Other

# **Special operations**



### What are special operations?

### **Confirmation letter**

This is a regulatory document that companies may need annually in the event of an auditor's intervention. Please note that Qonto will not charge you any additional fees for requesting a confirmation letter.

### Management of irregularities

An irregularity occurs when the tax administration or a creditor through a legal authority demands reimbursement of an unpaid debt. As a payment institution, we are required to take the steps to reimburse your debt: this is what we call a seizure of bank accounts.

France and Italy only:

- In cases of a Third Party Debtor Notice (in France: Avis à Tiers Détenteur or ATD; in Italy: Pignoramento presso l'Agenzia delle Entrate), we will apply a fee of 10% of the amount demanded by the creditor, to a maximum of €100 including tax.
- In cases of Attribution Seizure (in France: Saisie d'Attribution; in Italy: Pignoramento presso terzi), we will apply a fixed fee of €100 including tax per seizure operation.

Germany and Spain only:

• We do not apply fees for the treatment of seizures.

### Capital increase (France only)

- Capital increase of less than €1.2 million with a maximum of 15 shareholders and with the funds coming exclusively from French bank accounts: €150 excl. VAT.

- Capital increase of less than  $\in$ 1.2 million with a maximum of 15 shareholders and with the funds coming, in whole or in part, from bank accounts outside of France:  $\ge$ 250 excl. VAT.

- Capital increase of between €1.2 million and €5 million, and/or with between 15 and 30 shareholders, and/or with the funds coming, in whole or in part, from bank accounts outside of France: €300 excl. VAT.

A capital increase enables the creation of new shares, which can then be purchased by one of the current shareholders or by a new shareholder.

## **Ready to try Qonto?**

Visit www.qonto.com

Company hame

Gatings & Tools

Business account

Accounts

Transactions from Allaccounts

C Search for transactions.

Fig Filters

Counterparty

3

Custom views

Nework

Processing

gement

Urssaftle de

 $\square$ 

Qonto

JE

\_

£34.340.00

